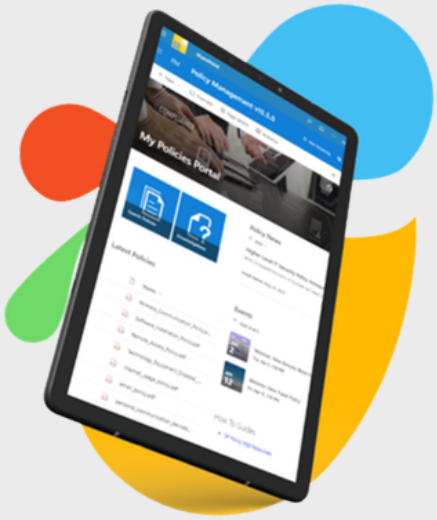
SP Marketplace

H2 2026

SPMP Insider

Your exclusive look at the latest updates, insights, and innovations in the SPMP world.

Maximize your investment in Microsoft (Office) 365 With out-of-box SharePoint Applications



Welcome to our second SP Marketplace newsletter of 2026, providing updates on our progress as we approach the last quarter of the year. A massive thank you to all our colleagues, customers and partners who supported us throughout 2026 so far.

2026 has been a year where we've strengthened our products, as Microsoft made a lot of changes to their M365 Platform as a Service ("PaaS"). As a result, we've spent most of the year meeting Microsoft's new requirements to run within their platform, and this resulted in us re-provisioning our applications. Additional updates to Microsoft 365 security will continue in 2026 Q4, and we are focusing all our development resource on meeting Microsoft's requirements.

The Product Road Map:

As of summer 2026, our applications are as follows:

Application	Version	Pre-Recorded Video Demonstrations
SP Policy	16	spmarketplace.com/policy-videos.html
SP Contract Tracker	16	spmarketplace.com/contract-tracker-videos.html
SP Facilities	16	spmarketplace.com/facilites-videos.html
SP Safety	15.9	spmarketplace.com/safety-videos.html
SP CRM Core	16	spmarketplace.com/crm-core-video.html
SP IT Help Desk	15.9	spmarketplace.com/it-help-desk-videos.html
SP Employee Hub (Intranet in a Box)	16	spmarketplace.com/employee-hub-videos.html

CRM CORE

In Q2 2026, we launched our latest add-on for **SP CRM Core**: “SP Customer Support Tickets.”

The focus of this new CRM Core add-on module is to strengthen account management of customers, once you’ve onboarded a new client. The ability to record all customer requests and open these to the entire account management team takes SP CRM beyond the sales phase.

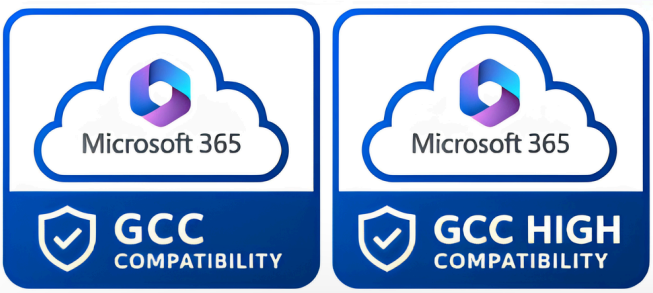
View The SP Customer Support Tickets Video Here

SP Toolkit

SP Toolkit joined the SP Marketplace application portfolio in 2026 Q3 from our partner “SP Toolkit,” in Australia. It is designed to support SharePoint data migration and, without a doubt, solves the challenge of how to move data from one SharePoint site to another without purchasing expensive legacy applications.

We used SP Toolkit ourselves when upgrading from SP CRM to SP CRM Core internally and SP Toolkit made migrating to our new CRM so much easier. SP Marketplace CEO Graeme Campbell said: “In my near 40 years working in the tech sector, data migration is the one part of new application adoption that kept me awake at night the most. Until now, data migration was just so expensive and time consuming that it put so many new software projects at risk.

We updated our CRM from SharePoint Classic to SP CRM Core Modern over one weekend using SP Toolkit and it was a gamechanger!”



GCC & GCC HIGH

More US government contractors and their partners are moving their Microsoft 365 tenants to Microsoft's secure government clouds, **GCC and GCC High.**

At SP Marketplace, we have expanded our support so that our applications can run in both GCC and GCC High environments, installed inside your own tenant so your data stays within your accreditation boundary.

SP Safety v16

SP Safety v16 will be our first application to get the version 16 treatment in 2027. We had started planning the new release earlier in 2026, but we had to re-allocate development resources to working on Microsoft 365 security projects, to meet new M365 requirements.

Our new design retains the core functionality around incident tracking but in v16 we aim to incorporate the five pillars of safety into the new version. We aim to release more information in early 2027.

Some of you reading this newsletter might be wondering what happened to AI in SP Marketplace applications in 2026?

Updated Microsoft security patches in M365 forced us to refocus development resource to meet Microsoft's increased focus on security.

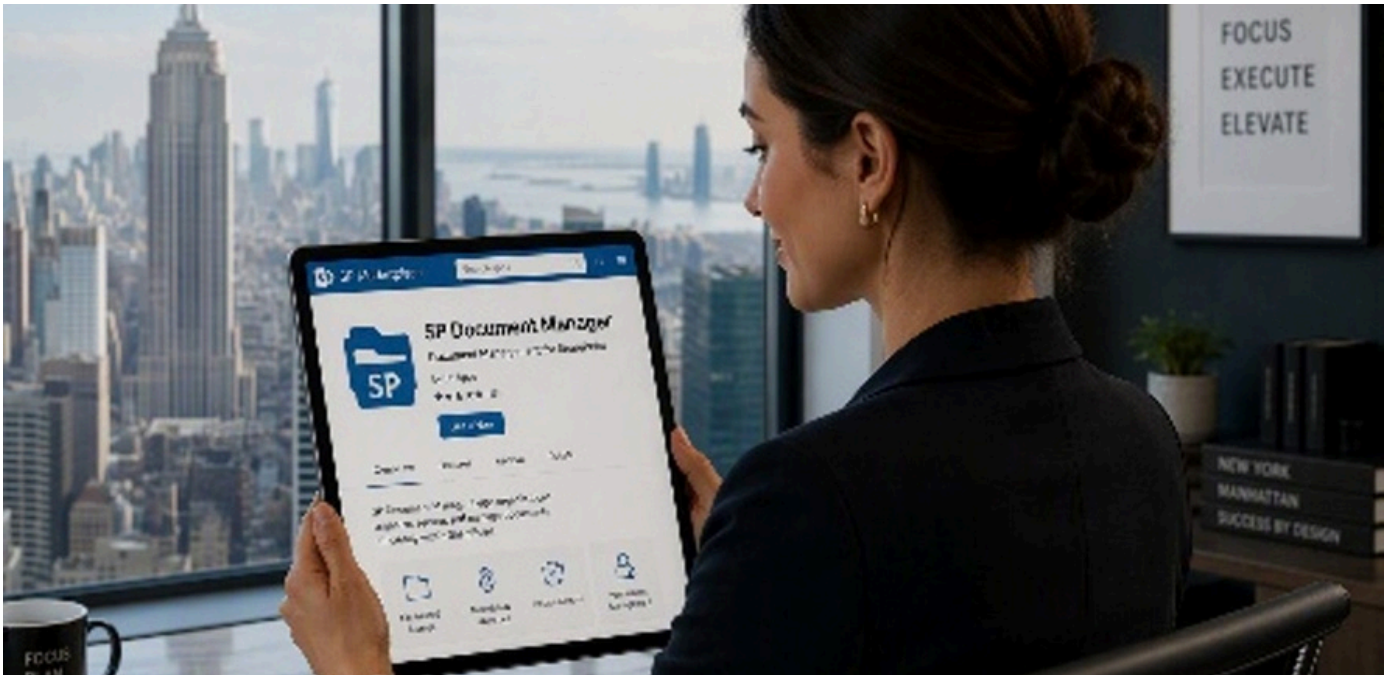
We see so many software companies launching AI for the sake of saying they have AI in their products. At SP Marketplace, we will only launch AI into our solutions if AI can add real value. As a result, we have plenty of ideas on where to apply AI first. At this stage in 2026, we think SP Policy will be our first application to adopt AI technically to improve functionality and deliver real customer value.

Welcome Sofia!

As part of our **GCC & GCC High expansion** in 2026, we also focused on recruitment of our US technical team and as a result we welcomed Sofia Hein to the SP Marketplace family.

Sofia joins us as a Certified Consultant, based in Colorado and will enable us to strengthen our North American client facing operation, including but not limited to support, configs, training, consultancy and so on.

Originally from Monterey (California), Sofia grew up in Northern Virginia and earned a bachelor's degree in business management from Virginia Tech. I first met Sofia when she worked for Grassi in New York; one of our Employee Hub customers where Sofia supported Colin with the configuration and deployment across the Grassi network.



SharePoint was born as a Document Management platform! It's therefore no surprise that all our SP solutions have some form of Document Management built-in. As a result of direct customer feedback, we are currently investigating what a potential new "SP Document Manager," might look like; what features and functionality should be built into a document management application built on SharePoint and designed primarily for SMEs, Not-For-Profits and small City/County Governments.