SP Marketplace

Q1 2025

SPMP Insider

Your exclusive look at the latest updates, insights, and innovations in the SPMP world.

Maximise your Investment in Microsoft (Office) 365 With out-of-box SharePoint Applications

Welcome to our first ever SP Marketplace newsletter. Starting in Q1, 2025 – we aim to get two newsletters published this year, increasing the quarterly next year (2026).

Since 2012, SP Marketplace has been dedicated to supporting our clients maximise the return on their investment in Microsoft (Office) 365 via our range of out-of-the-box applications, ensuring they gain access to the best of both worlds:

Cloud ensuring our apps can be securely accessed anywhere, and on any device - using the Microsoft Cloud, and 100% Customizable to meet our clients specific business needs because our apps are installed on their M365 tenancy.

SP Contract Tracker: Smarter, Simpler Contract Tracking

By the end of quarter-1, 2025 we will launch V1 of our highly anticipated "SP Contract Tracker." Built natively on the Microsoft Power Platform, utilizing the power of Microsoft SharePoint, Power Automate & PowerBI – SP Contract tracker has been designed from the ground up to make managing contracts easier and more efficient. Here's how it helps:

- Centralized Contract Repository
- Automate Contract Lifecycle Process
- Flexible and Customizable
- Proactive Reminder System
- Real-Time Reporting

SP Policy Manager: Our Best-Selling App is Getting Even BETTER!

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Since its launch in 2022, SP Policy Manager has become our top-selling application, transforming policy and compliance management for organizations across North America, UK Education, and the UAE government. Built natively on Microsoft (Office) 365, it integrates seamlessly with familiar tools like MS Word, SharePoint, and Power Automate, making policy creation, collaboration, and compliance tracking effortless.

Now, we're taking it to the next level. By the end of Q1 2025, we'll be rolling out an enhanced version featuring:

- Improved Policy Acknowledgement Workflows for even smoother compliance tracking
- A New Business Intelligence Portal & Reporting Module powered by Microsoft Power BI

Existing SP Policy Manager clients will receive this update automatically, and our team will be reaching out in the coming weeks to walk you through the latest features.

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Find What You Need, Faster: Introducing SP Targeted Search

This January, we launched our first-ever web part: SP Targeted Search, now an integrated feature of SP Employee Hub (Intranet) and available as a standalone solution for any SharePoint site or tenant. A free trial is also available via Microsoft AppSource (or the webparts webpage).

Many organizations struggle with SharePoint's broad search functionality, which often surfaces too much—or worse, reveals sensitive content due to permission oversights. SP Targeted Search changes the game by allowing users to find the right documents, policies, client accounts, or regulatory files without wading through irrelevant results.

- Focused Search – Restrict searches to specific document libraries or lists.
- Tenant-Wide Integration – Search across Microsoft 365 while keeping results scoped.
- Customizable Search Centres – Easily configure multiple search areas for different business needs.

Now, finding the right information is quicker, easier, and more secure.

How Global Impact Cut Costs & Gained Flexibility with SP CRM

When Global Impact needed a cost-effective and customizable solution for managing the Combined Federal Campaign (CFC), their existing SaaS-based CRM wasn't cutting it. High per-user fees during slow seasons and limited customization options left them searching for a better fit.

By switching to SP CRM, they drastically reduced costs, tailored the system to their needs, and even developed custom Power BI dashboards to enhance campaign management.

Kudos to our team on yet another successful implementation and a happy customer! Check out the full case study on our website.

GLOBAL IMPACT

Declan Colman appointed CTO!

We are delighted to announce the appointment Declan Colman as SP Marketplace Chief Technical Officer. Declan graduated Trinity college Dublin in 1997 with a BSc in both Computer Science & Software Engineering and has been a core member of the SP Marketplace team since 2004.During this time, he has developed SP Data Manager (SP Migration software), SP Excalibur (SP Timesheet software), replaced the classic web parts throughout out applications, with modern SPFx software and designed & implemented modern licensing for our products. Most recently Declan has successfully developed and released via Microsoft AppSource, our first SP Tool: SP Targeted Search (read more above).

Over the next eighteen months, Declan will lead the enhanced of the Next Generation version on SP Marketplace products, which we look forward to keeping you up to date as this work progress!