

## SP Digital Workplace Solutions

Product prices are based on the size of your organization. It is an annual subscription model with an initial subscription fee the first year (larger font), then, a renewal subscription (smaller font below) the second year on at 25% of our published price at the time of your renewal.

### First Year Subscription

**Quick Start**  
Installation Service

#### Organization Size (Employees)

Products	Included in Solution Suite	Tier 1	Tier 2	Tier 3	Tier 4	*+200 for on prem
		Small <300	Medium 301 - 999	Large 1,000 - 1,999	Enterprise >2000	
<b>Portals</b>						
<b>SP Intranet Portal</b> (includes 3 generic department portals) Annual Subscription after 1 year	A, B	<b>\$3,625</b> \$906	<b>\$5,430</b> \$1,357	<b>\$8,160</b> \$2,041	<b>\$12,095</b> \$3,024	<b>\$795</b>
<b>Intranet Portal options</b>						
<b>Employee Self-Service Portal option</b> Annual Subscription after 1 year	A, B	<b>\$2,415</b> \$604	<b>\$3,625</b> \$906	<b>\$5,440</b> \$1,360	<b>\$8,160</b> \$2,041	<b>\$795</b>
<b>Additional Dept Portals</b> (discount on 5 or more) Annual Subscription after 1 year		<b>\$840</b> \$210	<b>\$840</b> \$210	<b>\$840</b> \$210	<b>\$840</b> \$210	See Rep
<b>Additional Group Portals</b> (Intranet) Annual Subscription after 1 year		<b>\$545</b> \$136	<b>\$545</b> \$136	<b>\$545</b> \$136	<b>\$545</b> \$136	See Rep
<b>SP Extranet Portal - with 3 Group Portals</b> Annual Subscription after 1 year		<b>\$4,230</b> \$1,057	<b>\$6,345</b> \$1,587	<b>\$9,530</b> \$2,383	<b>\$14,275</b> \$3,568	<b>\$795</b>
<b>Additional Group Portals</b> (Extranet) Annual Subscription after 1 year		<b>\$545</b> \$136	<b>\$545</b> \$136	<b>\$545</b> \$136	<b>\$545</b> \$136	See Rep
<b>Applications</b>						
	Suites	Tier 1	Tier 2	Tier 3	Tier 4	Quick Start
<b>SP HR (base)</b> Annual Subscription after 1 year	A, B	<b>\$3,020</b> \$755	<b>\$4,540</b> \$1,134	<b>\$6,815</b> \$1,704	<b>\$10,225</b> \$2,556	<b>\$695</b>
<b>HR application options</b>						
<b>SP Hiring Application</b> Annual Subscription after 1 year	HR	<b>\$2,195</b> \$549	<b>\$3,295</b> \$824	<b>\$4,945</b> \$1,236	<b>\$7,420</b> \$1,855	<b>\$495</b>
<b>SP OnBoarding Application</b> Annual Subscription after 1 year	HR	<b>\$2,195</b> \$549	<b>\$3,295</b> \$824	<b>\$4,945</b> \$1,236	<b>\$7,420</b> \$1,855	<b>\$495</b>
<b>SP Performance Application</b> Annual Subscription after 1 year	HR	<b>\$2,195</b> \$549	<b>\$3,295</b> \$824	<b>\$4,945</b> \$1,236	<b>\$7,420</b> \$1,855	<b>\$495</b>
<b>SP Policy Management Application</b> Annual Subscription after 1 year	HR	<b>\$2,195</b> \$549	<b>\$3,295</b> \$824	<b>\$4,945</b> \$1,236	<b>\$7,420</b> \$1,855	<b>\$495</b>
<b>SP IT Support</b> Annual Subscription after 1 year	A, B	<b>\$3,020</b> \$755	<b>\$4,530</b> \$1,133	<b>\$6,770</b> \$1,693	<b>\$10,160</b> \$2,540	<b>\$695</b>
<b>SP Facilities</b> Annual Subscription after 1 year		<b>\$3,625</b> \$906	<b>\$5,440</b> \$1,360	<b>\$8,160</b> \$2,041	<b>\$12,095</b> \$3,024	<b>\$695</b>
<b>SP Marketing</b> Annual Subscription after 1 year	A, B	<b>\$3,020</b> \$755	<b>\$4,530</b> \$1,133	<b>\$6,770</b> \$1,693	<b>\$10,160</b> \$2,540	<b>\$695</b>
<b>SP Project Tracker</b> Annual Subscription after 1 year	A, B, C	<b>\$4,230</b> \$1,057	<b>\$6,345</b> \$1,587	<b>\$9,530</b> \$2,383	<b>\$14,275</b> \$3,568	<b>\$795</b>
<b>SP CRM (Sales)</b> Annual Subscription after 1 year	A, C	<b>\$4,835</b> \$1,209	<b>\$7,255</b> \$1,814	<b>\$10,885</b> \$2,721	<b>\$16,330</b> \$4,082	<b>\$695</b>
<b>SP Customer Service</b> Annual Subscription after 1 year	C	<b>\$3,260</b> \$815	<b>\$4,835</b> \$1,209	<b>\$7,255</b> \$1,814	<b>\$10,885</b> \$2,721	<b>\$695</b>
<b>Solution Suites</b> (Discounts on Product Bundles)						
	Suites	Tier 1	Tier 2	Tier 3	Tier 4	Quick Start
<b>SP Full Business A</b> - SP Intranet, 3 generic depts, ESS, IT Support, HR (base), Marketing, CRM, and Project Tracker (30% Savings) Annual Subscription after 1 year	A	<b>\$16,935</b> \$4,234	<b>\$25,405</b> \$6,351	<b>\$38,110</b> \$9,527	<b>\$57,170</b> \$14,292	<b>\$2,345</b>
<b>SP Employee Services B</b> – SP Intranet, 3 generic depts, ESS, IT Support, HR (base), and Project Tracker (25% savings) Annual Subscription after 1 year	B	<b>\$12,095</b> \$3,024	<b>\$18,145</b> \$4,536	<b>\$27,220</b> \$6,805	<b>\$40,830</b> \$10,208	<b>\$1,895</b>

SP Sales Suite C – SP CRM, Customer Service, Project Tracker (20% savings) Annual Subscription after 1 year	C	\$9,675 \$2,419	\$14,515 \$3,629	\$21,775 \$5,444	\$32,665 \$8,166	\$1,295
SP Intranet Package – SP Intranet Portal, ESS, 3 Depts (20% savings) Annual Subscription after 1 year		\$4,835 \$1,209	\$7,255 \$1,825	\$10,885 \$2,721	\$16,330 \$4,082	\$1,295
SP HR Package – SP HR, and all four HR application options (30% savings) Annual Subscription after 1 year	HR	\$8,245 \$2,061	\$12,403 \$3,101	\$18,618 \$4,654	\$27,935 \$6,984	\$1,895

**Build your own Suite - Purchase any 3 modules and receive a 15% discount, 4 modules 20%, 5 or more 25%**

**Notes:**

1. Annual Subscription Renewal - after 1st year is 25% of current 1st year Subscription fee
2. Subscription includes Support and Maintenance upgrades
3. Suite Purchasers can buy additional modules within 6 months and receive same % savings as the suite level purchased.
4. Quick Start Service includes installation and basic training for application administrator
5. Development Server, Enterprise and Disaster Recovery Licenses are available.

Services	Price
Application Customization - new forms, workflows, new lists, libraries (discount on bulk hour purchases)	\$195 per hour
DIY Training Academy (limit 3 people), other training available see website	\$1,995
Custom Application Training - for department staff or end-users, includes development, delivery and video	\$195 per hour
Operational Portal Structure Service - This provides the initial design of your internal Intranet portal structure that fits your organization and definition of a project plan for a phased implementation	\$2,995

Add-In Tools	Model	Unit	Price
Smart Tools Pack Upgrade to Full unlimited use license across tenant	Annual	Tenant	\$1,425
SP Data Manager - Data and Content Migration / Management tool	Annual	User	\$765
SP Mobile CSS - for a full mobile experience	Annual	Site Collect.	\$1,100

Add-In Solution Packs - Packaged Service Solutions	Price
<u>Intranet Portal Add-ons</u>	
Social Media Pack	\$875
Content Catalog Pack	\$545
<u>IT Support and Department Help Desk Add-ons</u>	
Web Form Ticket / Case Capture	\$765
Case Escalation and SLA Management	\$1,375
Advanced User Correspondence	\$765
<u>HR Add-ons</u>	
Web Application form (requires SP Hiring)	\$875
Organization Chart (app install and setup)	\$545
New Hire Web page (requires SP Hiring)	\$1,425
<u>Facilities Add-ons</u>	
Email and Web Form Ticket / Work Order Capture	\$765
Asset Preventative Maintenance	\$1,645